

# CAPABILITIES STATEMENT

## RELEVANT CORE COMPETENCIES

Securance stands ready to support the federal government by enhancing the safety and resiliency of its systems and networks and providing advisory services related to cybersecurity, IT risk management, and vendor and supply chain risk management. We also help agencies to comply with cybersecurity mandates and regulations, including FedRAMP and FISMA requirements.

- ▶ Cybersecurity
- ▶ IT Disaster Recovery Planning
- ▶ Security Controls Assessments
- ▶ IT Governance
- ▶ IT Incident Response
- ▶ IT Regulatory and Best Practice Compliance
- ▶ IT Risk Assessment
- ▶ IT Security Operations
- ▶ Information System Security Officer (ISSO) Services



**Company Legal Name:** Securance LLC

**Address:** 13916 Monroes Business Park, Suite 102  
Tampa, FL 33635

**Company Type:** 8(a)

**UEI:** VQBMXGTNZSD5 | **Cage Code:** 1XTH7

**Primary NAICS:** 541519

**PSC Codes:** DD01, DF01, DH01, DG01, DJ01, D300

**GSA Multiple Award Schedule:** GS-35F-0583X  
SIN 54151S IT Professional Services

## ABOUT SECURANCE

Securance LLC delivers independent, reliable assessments of IT security, risk, compliance, and operational efficiency. We help agencies to adopt proactive strategies and practices to thwart cyber attacks, manage technology risks, and maintain compliance with best practices and regulations. A disadvantaged business with an SBA 8(a) certification, Securance provides personalized attention and flexible service by seasoned staff with the skills and expertise to meet your agency's security and compliance needs.

## KEY DIFFERENTIATORS

- ▶ **Our Experience** — **23 years** conducting more than **3,000** engagements for more than **400 government agencies**
- ▶ **Our Team** — IT consulting staff, each with an **average of 25 years of public sector experience** and professional certifications, including Certified Information Security Professional (CISSP®), Certified Information Security Manager (CISM®), Certified Information Systems Auditor (CISA®), Certified Ethical Hacker (CEH™), Certified Public Accountant (CPA®), Project Management Professional (PMP®)
- ▶ **Our Approach** — Proven methodologies aligned with federal regulations and industry best practices honed over two decades, including our **proprietary use of generative AI (GenAI) and large language models (LLMs)** to enhance our approach to client-focused assessments

## PAST PERFORMANCE

**Client 1, a City**- Securance has worked with the City since 2016. We have addressed critical risks in IT staffing, facilitated a 50-percent reduction in urgent-, critical-, and high-risk technical vulnerabilities, improved the operating effectiveness of critical IT processes, and reduced IT breaches and incidents by 100 percent. Securance currently serves as the organization's virtual information systems security officer (vISSO) and oversees its cybersecurity program and security operations center (SOC).

**Client 2, a City**- Securance has helped to ensure the effectiveness of the City's cybersecurity program since 2021 and has served as its vISSO for the past year. We have significantly reduced technical risks and vulnerabilities, facilitated improvements in IT governance and processes, assessed select departments with regulatory compliance.

**Client 3, a County**- Securance has served as the County's cybersecurity partner for the past 20 years. We implemented a cybersecurity program redesigned IT processes to incorporate best practice controls from the National Institute of Standards and Technology (NIST), Center of Internet Security (CIS), and Control Objectives for Information and Related Technologies (COBIT) frameworks, and facilitated a reduction in identified technical threats across the IT environment.



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